

2026 TRANSPORTATION ESTIMATORS ASSOCIATION CONFERENCE



DAY 1 – JULY 21

TOUR CHECK IN: 10:45 AM

11:00 AM	Technical Tour – Port of Tampa Private boat tour of the Port of Tampa complex (Hooker's Point Peninsula) to showcase the diversity of the port including: lumber, cruise, containers, steel, juice, produce, petroleum and aggregates.	2 hours	Registered Attendees (limited to 35)	815 Channelside Dr, Tampa, FL 33602 Terminal 3 Parking is free.
3:00 PM – 6:00 PM	Registration	3 hours		
6:30 PM – 8:30 PM	Board of Directors Dinner	2 hours	TEA Board Members	

DAY 2 – JULY 22

REGISTRATION 7:00 AM – 9:00 AM/NETWORKING BREAKFAST (MEAL PROVIDED)

9:00 AM – 9:10 AM	Welcome	10 mins	Justin Hall Nicole Coronado	FDOT District 7 TEA Chair/TxDOT
9:10 AM – 9:30 AM	Roll Call of States	20 mins	Ryan Sweeny	TEA Secretary/TnDOT
9:30 AM – 11:30 AM	FTBA Contractor Panel Christie Alvaro, P.E., Ajax Paving Industries of Florida VP of Estimating Joel Covitz, P.E. – Archer Western Chief Estimator – Florida Kevin McGlinchey – Superior Construction Southeast President Danny Carr - Southland Construction, Inc.	2 hours	Moderator: Tim Lattner	FDOT Director, Office of Construction
11:30 AM – 1:00 PM	NETWORKING LUNCH (MEAL PROVIDED)	90 mins		
1:00 PM – 2:00 PM	Economics and Highway Construction Cost Estimating	1 hour	Valerie Seidel	The Balmoral Group
2:00 PM – 2:30 PM	Phased Design Build	30 mins	Andrew Underwood	Burns and Mac
2:30 PM – 2:50 PM	NETWORKING BREAK	20 mins		
2:50 PM – 3:20 PM	Why Contingency Fails: Deterministic vs Probabilistic Risk	30 mins	Marcus Coronado	LJA Program Management
3:20 PM – 3:50 PM	Current FHWA Probabilistic Estimating Initiatives	30 mins	Ian Cavanaugh	FHWA
3:50 PM – 4:00 PM	Closing Remarks	10 mins	Nicole Coronado	TEA Chair/TxDOT
4:00 PM – 5:00 PM	NETWORKING RECEPTION	1 hour		

DAY 3 – JULY 23

REGISTRATION 7:00 AM – 8:00 AM/NETWORKING BREAKFAST (MEAL PROVIDED)

8:00 AM – 8:10 AM	Welcome	10 mins	Nicole Coronado	TEA Chair/TxDOT
8:10 AM – 8:40 AM	Oman Demo/Discussion	30 mins	David Thomas	Oman Systems
8:40 AM – 9:10 AM	Adaptive Presentation/Discussion	30 mins	Ananda Chatterjee Jessie Yang	Adaptive Construction Tools
9:10 AM – 9:40 AM	Infotech Demo/Discussion	30 mins	Erica Daughtry Alex Backman	Infotech
9:40 AM – 10:00 AM	NETWORKING BREAK	20 mins		
10:00 AM – 11:00 AM	Open TEA Discussion	1 hour	Nicole Coronado	TEA Chair/TxDOT
11:00 AM – 11:50 AM	Open Business Meeting Nomination of 2026 Officers & 2027 Conference	50 mins	Nicole Coronado	TEA Chair/TxDOT
11:50 PM – 12:00 PM	Closing Remarks	10 mins	Nicole Coronado	TEA Chair/TxDOT
12:00 PM – 1:00 PM	LUNCH (MEAL NOT PROVIDED)	60 mins		
1:00 PM – 3:00 PM	Closed Business Meeting Executive Session - State DOTs Only	2 hours		

SPEAKER BIOS AND SESSION DETAILS:

JUSTIN HALL 	Justin Hall is the District Secretary of FDOT's District Seven headquartered in Tampa, Florida. As the District Secretary, Justin provides administrative oversight for the planning, development and operations for all transportation modes within District Seven's five counties - Citrus, Hernando, Hillsborough, Pasco and Pinellas. District Seven's work program is \$5.6 billion which supports 3.4 million residents and drivers that travel more than 40 million miles in the Tampa Bay area each day. Justin previously served as a key member of the District Seven's leadership team as the Director of Transportation Development. In addition, Justin has also served as the District Seven Planning and Environmental Management Office Administrator and the Interim Director of Transportation Development for Florida's Turnpike Enterprise, as well serving key roles in the consultant industry. Mr. Hall is a graduate of the University of South Florida where he earned a Master of Business Administration. Justin and his wife, Christina, are both Florida natives and reside in Plant City with their two children. Back to Agenda
NICOLE CORONADO 	Nicole Coronado, P.E. has more than 20 years of experience in transportation project development, program management, and strategic planning with the Texas Department of Transportation (TxDOT). Her career spans bridge design, project delivery, and statewide transportation planning providing her with a unique perspective on the risks, costs, and funding considerations that influence project delivery. Currently serving in TxDOT's Strategic Initiatives and Innovation Division, Nicole leads initiatives focused on Cooperative and Automated Transportation (CAT) and connected transportation technologies. Her work includes advancing digital infrastructure, connected vehicle applications, and corridor-based strategies that support the safe and efficient deployment of emerging transportation technologies across Texas. A key component of her role is evaluating how these evolving technologies influence project scope, risk, cost estimating, and long-term investment decisions. Nicole previously led a TxDOT Enterprise Work Group on Construction Cost Estimating and helped establish the agency's Construction Cost Estimating Community of Practice to promote collaboration and consistency across TxDOT. Nicole is also the Transportation Estimators Association President. Back to Agenda
RYAN SWEENY 	Ryan graduated from Tennessee Technological University in 2003 and has worked over 12 years for the Tennessee Department of Transportation. He began his career with an architectural engineering consulting firm, where he specialized in site and roadway design for both private and government clients. After a decade, Ryan joined TnDOT as a design manager in the Project Development Division. In 2019, he transitioned to the role of Assistant Director of Construction, overseeing contract administration and project letting for TnDOT Region 2. Early in 2024, Ryan accepted the position of Statewide Transportation Engineer for the TnDOT estimating section. Ryan is the Transportation Estimators Association Secretary. He has previously served as president and various other positions on the board of the Tennessee Society of Professional Engineers (Nashville Chapter) and currently chairs the Nashville Chapter's awards committee. Back to Agenda
TIM LATTNER 	Tim Lattner serves as the Director, Office of Construction for the Florida Department of Transportation. In this role, he is responsible for leading, guiding, and supporting the Florida construction community to successfully deliver transportation projects on schedule and within budget, as outlined in FDOT's Work Program. Before this, Tim held positions as the Director, Office of Design and the Director, Office of Maintenance. His Career began in the Construction Engineering and Inspection area working in various roles from Inspector to Project Engineer on roadway and bridge projects. He has worked for both private industry and State Government during his 30 year career. He graduated from University of Central Florida with a B.S. in Civil Engineering and is a registered Professional Engineer in Florida. Back to Agenda

CHRISTIE ALVARO 	Christie has 28 years of estimating experience and is a licensed professional engineer. As Vice President of Estimating for Ajax Paving Industries of Florida, Christie oversees the company's estimating operations. Over the past 10 years, Christie has estimated more than 800 projects across Florida's Gulf Coast. Notable projects include the \$144 million I-75 over the Manatee River Design-Build project in Manatee County, Golden Gate Boulevard 4-Lane Phases 1 and 2 (\$40 million), SR 82 including the CFI at Daniels Parkway (\$56 million), I-75 Widening in Lee County (\$31 million), and the US 41 6-Lane Design-Build project in Collier County (\$38 million). These projects involved major multi-lane reconstruction and widening efforts. In addition, Christie has strong relationships with local subcontractors and owners and holds a Civil Engineering degree from Virginia Tech University. Back to Agenda
JOEL COVITZ 	Joel serves as Chief Estimator for the Florida region of Archer Western in the Transportation and Heavy Civil markets. He has 34 years of experience in the construction industry, with the past 15 years focused on preconstruction services, business development, and estimating. During his career, Joel feels fortunate to have gained a well-rounded background, performing roles in several aspects of construction and preconstruction. His experience spans a variety of complex bid-build, design-build, and CMAR projects, working at major contractors and collaborating with teams across the country. Joel is a licensed professional engineer and general contractor in Florida. He earned his Bachelor of Science in Civil Engineering from Rensselaer Polytechnic Institute (RPI) in Troy, New York. In his personal life, Joel has been married to his wife Nancy for 29 years. They have three children and three dogs to keep them busy! Back to Agenda
KEVIN MCGLINCHEY 	As President of Superior Construction SE, Kevin leads the company's efforts to deliver complex heavy civil projects across the southeast. Kevin has a long-standing career with deep knowledge of the heavy civil construction industry, managing projects across the southern United States, including California, Florida, Texas, Arkansas, Tennessee, Mississippi, Louisiana, South Carolina, and Georgia. His expertise includes major infrastructure projects involving roadway, conventional and segmental bridges, movable structures, concrete paving, airports, and transit systems. He has delivered more than \$8.5 billion in projects since 2002, including over 50 alternate procurement projects totaling \$6 billion. Experienced in various procurement methods such as design-build and progressive design-build, Kevin has a civil engineering degree and holds a certified general contractor license in Florida. Back to Agenda
DANNY CARR 	Danny Carr is the President of Southland Construction, Inc., a mid-sized, second-generation family-controlled contractor that is active in the Central Florida area. The company was founded in 1977 and performs heavy highway, underground utility, bridge, and building construction projects up to the size of \$150 Million. Southland's clients include the Florida Department of Transportation, the Central Florida Expressway Authority, the Central Florida Tourism Oversight District, local municipalities and various restaurant chains. Danny's background is in underground utilities and project management. He is currently on the Board of Directors for the Florida Transportation Builders Association. As President of Southland Construction, Inc., Danny monitors the company's financial performance, providing feedback to the estimating team on economic conditions and other factors that influence decision-making related to bidding. He is a graduate of the University of Florida and the George Washington University Law School. Back to Agenda

**There is not, and never has been, a relationship between Southland Construction, Inc. and a similarly named construction holding company that operates in multiple states.*

VALERIE SIEDEL 	Ms. Seidel is President and Principal Economist of The Balmoral Group, an engineering and economics consulting firm. She led FDOT's first construction resource economic evaluation in 2007 and is well acquainted with the market forces, regulatory constraints, and global influences that impact materials supply and pricing. Prior to her focus on economic study, Ms. Seidel's work experience included six years as a banking executive and ten years as a Federal regulator. Ms. Seidel brings direct transportation-related cost estimating experience through her work for State Transportation Agencies, including economic and market analyses focused on construction materials, labor, equipment availability, industry capacity, and cost drivers affecting major infrastructure programs. Prior to her focus on economic study, Ms. Seidel's work experience included six years as a banking executive and ten years as a Federal regulator. Ms. Seidel earned her master's degree in economics at the University of Sydney (Australia), completed post graduate studies in Environmental Economics at the University of Central Florida and holds an undergraduate degree in Accounting and Economics. Back to Agenda
ANDREW UNDERWOOD 	Andrew Underwood is a Preconstruction Manager with Burns & McDonnell and has more than 14 years of experience delivering complex transportation, bridge, and marine infrastructure projects across the United States. A builder at heart, his career spans project management, field operations, and preconstruction, providing a unique perspective that bridges planning and execution. Before transitioning into preconstruction leadership, Andrew spent the majority of his career managing field construction operations on major bridge and marine projects, leading crews, coordinating heavy construction equipment, and delivering challenging infrastructure projects safely and efficiently. Today, he applies that hands-on experience to estimating, constructability reviews, risk analysis, and project planning, helping clients develop practical, cost-effective solutions. In 2024, he supported the Florida Department of Transportation in the development and review of more than \$10 billion in independent project cost estimates. Back to Agenda
MARCUS CORONADO 	Marcus Coronado is a Senior Project Manager with LJA Engineering specializing in alternative delivery and Cost and Schedule Risk Assessment, with more than 24 years of transportation infrastructure experience. During 11 years in TxDOT's Alternative Delivery Division, he supported approximately \$12 billion in design-build and P3 projects and helped oversee a \$32 billion alternative delivery portfolio. He currently supports major project programs totaling more than \$53 billion and has facilitated or supported more than 18 Major Project CSRAs representing over \$24 billion in construction value. Back to Agenda
IAN CAVANAUGH 	Ian Cavanaugh is the CSRA/PRBE Program Manager with the Federal Highway Administration (FHWA), with over 20 years of transportation-sector experience. Ian started his career with the Virginia DOT (VDOT). Since joining FHWA in 2005, he has served in several key engineering roles, including the major projects program, project oversight management, design and cost estimation, and construction project management. His work today centers primarily on his passion for advancing and leading the probabilistic risk-based approach to cost estimating at the national level. Ian holds a B.S. in Civil Engineering from the Virginia Military Institute. He has three sons and in his free time they enjoy working on their family farm in Cumberland, VA. Back to Agenda

DAVID THOMAS 	David Thomas brings over 20 years of sales and marketing experience to Oman Systems, with the majority of that time spent in the technology and I.T. services industries. He is a native of Franklin, TN and graduate of Western Kentucky University with a B.S. in Marketing. David is an avid golfer and sports fan and enjoys time with his family in the Nashville area and Florida, especially his nephews. Back to Agenda
ANANDA CHATTERJEE 	Ananda Chatterjee is a co-founder of Adaptive Construction Tools and a researcher at the University of Florida's College of Design, Construction, and Planning, where he applies machine learning to transportation problems. He has a background in statistics and data science, and previously worked on the engineering team at a large infrastructure company alongside state DOTs. Back to Agenda
JESSIE YANG 	Jessie Yang is a co-founder of Adaptive Construction Tools, with a background in statistics and financial modeling. Prior work evaluating companies for acquisition and turnaround meant pulling numbers out of dense financial statements by hand, the same instinct now aimed at construction documents. Back to Agenda
ERICA DAUGHTRY 	Erica Daughtry is a Product Group Lead at Infotech, where she leads the Preconstruction Product Group—encompassing the Estimation, Preconstruction, and Civil Rights and Labor modules of AASHTOWare Project. With 15 years at Infotech, she has been a driving force in Estimation since the development of the platform's first web version, bringing deep product expertise and a long-standing commitment to advancing preconstruction technology. Back to Agenda
ALEX BACKMAN 	Alex Backman is a Business Analyst at Infotech, supporting the Civil Rights and Labor module of AASHTOWare Project and Data Analytics Software-as-a-Service. Having joined Infotech 4 years ago to assist with the final development of Data Analytics, he now continues to help agencies with implementing the software, providing his technical expertise to help agencies seamlessly transition to Data Analytics. Back to Agenda